

# POWER HOUR & DAILY METHOD OF OPERATION (DMO)

9am-  
10am



Team  
**UNITED** Fashionistas  
DEVELOPING THE LEADER WITHIN YOU

[www.letsflourishtogether.com](http://www.letsflourishtogether.com)

## HOW CAN I JOIN?

➔ **JOIN US @ <https://us02web.zoom.us/j/85610464562>**

**MEETING ID: 856 1046 4562**

**☒ BRING YOUR DMO'S FROM OUR LET'S FLOURISH TOGETHER WEBSITE  
OR DO AN EXTENSIVE POWER HOUR.**

We will have the Power Points ready for you!

We start 9am EST sharp.



**WELCOME!**

**WORK INTENTIONAL.  
INCREMENTS OF 15MIN.  
THERE WILL BE NO SOUND.  
MASTER ONE TASK.**

# CONNECTIONS 15MIN

CHOOSE ONE/TWO OPTIONS TO WORK ON DURING THIS 15MIN:

- WISH PEOPLE **HAPPY BIRTHDAY** - OFFER A FREE PIECE
- MESSAGE PEOPLE ON MESSENGER
- MESSAGE 5 PEOPLE WHO HAVE LIKED/COMMENT ON YOUR POST.
- **MAIN KEY GET ON THEIR MESSENGER. GET COMFORTABLE WITH SENDING VOICE MESSAGES ON MESSENGER.**
- SEND FRIEND REQUESTS. CONNECT WITH PEOPLE WHO HAVE THINGS IN COMMON WITH YOU.
- CONNECT WITH **NEW FRIENDS** WHO ACCEPTED YOUR FRIENDSHIP REQUEST.
- CONNECT WITH OLD FRIENDSHIPS.



# OFFER THE OPPORTUNITY OR BOOK SOME PARTIES 15MIN

Hey \_\_\_\_\_. I was thinking about you the other day and realized it's been so long since we've last spoken! How are you? (spend a few messages catching up with them)

The reason I wanted to reach out is this...

I'm really excited about a business I've been building and jewelry I've been using and I thought about you. It may or may not be something that you would be interested in, but I'd love to share some information with you to see if you or anyone you know comes to mind! It's a great opportunity for anyone not really happy with their current job or career and looking for a change.

Would you be open to taking a look?

Hey \_\_\_\_\_. I wanted to reach out and see if you would be willing to do me a favor? I could really use your HELP.

I have something that I want to share with you. I'd like to get your opinion. It's a new business that I started. I need someone that I can trust to give me some honest feedback. I really value and respect your opinion when it comes to things like this.

If I send you over some short information to look over, would you be willing to check it out?

Need more Scripts? Go to: [Love, Serve, Grow PDF](#)

Hey \_\_\_\_\_. Long time no talk! How is everything?

Acknowledge it! - I owe you an apology.

The last time that we spoke I shared my business with you and did it totally wrong. I didn't realize it at the time, but I know better now. You've really been on my mind lately / on my heart lately - I've never been more excited about what I'm doing, and would really love to have a chance to share with you a little about what I'm doing the RIGHT WAY. Would be open to having a conversation and at least take a look? Who knows, maybe someone you know may come to mind at the very least. Either way it would be great to catch up with you.



# FOLLOW UP 15MIN

At the very beginning of your follow-up conversation with a prospect - ask 2 questions...

1. 'What did you like best about what you saw / heard?'
2. 'Are you interested in learning more?' If their answer is NO, it just means they're NOT a prospect... thank them and move on!!

Add them to our Team's Prospecting Group: A Golden Opportunity.

If your prospect has questions or objections.. That's GOOD (means they're interested)

What I want to know at this point is HOW INTERESTED they are...

Great questions to determine their level of interest are....

1. One a scale of 1-10, 1 being no interest....10 being ready to sign up - where would you say you are right now?
2. Great! What would you need to make you (number they gave you) a (choose the next 3 higher numbers)?

## OTHER THINGS TO DO:

- Follow-up with customers who have made a purchase with you.
- Follow up with the hostesses. We have Scripts in the group: "Fashionistas: Scripts for your Business"
- Follow up with the people who have referred you.
- Follow up with referrals.
- Message guests from previous parties and THANK them for partying with your hostess. Offer them the opportunity to be your next hostess! (also comment on their most recent post )

# REFERRALS

## 15 MIN

Hey Sue - I've got a small favor to ask - I was wondering if you might be able to help me out with something. I'm looking for a few new people to work with in my business and was wondering if you knew anyone (choose one of these below)...

+ That isn't happy with their current job or career and looking for a change?

+ Not making as much money as they like and looking for an opportunity?

+ That has great leadership quality that may be looking for a new opportunity / career?

+ Has a family and would possibly be looking for a way to make more money from home?

### ASK OTHERS ABOUT:

- Becoming an Influencer/Brand Ambassador Program - Guide 10
- Ask your recent customers if they wouldn't mind giving you a review of their purchase from you highlighting their favorite piece. Ask them to tag your profile, your business page and include a selfie.





# WE ARE DONE

Share your Wins or  
Roadblocks



# INCOME PRODUCING ACTIVITIES

- DMO 2.0.
- Content/Lives/ Pictures.
- Content Posts(FB, IG).
- Selfies + Tips/Tricks.
- Genuine Interactions & Connections.
- FOLLOW UP with your Customers/Team.
- Setting up for lives.
- Organize your Jewelry & track your inventory (Shopify/Comment Sold/ Square, TrueIMS)
- Print info/hostess packages.
- Invoice or Ship.
- Self Development/Training.
- Sales Sheet, taxes, etc
- Team Recognition